Study on the Societal Acceptance of Urban Air Mobility (UAM) Operations

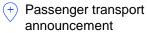
Press briefing

19th May 2021

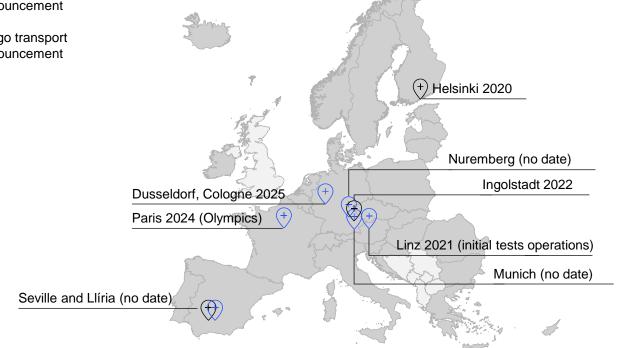


Europe is at the forefront in the newly emerging UAM industry

Cities announcing UAM services within the EU



Cargo transport announcement



...and many more indicated to follow

- Geneva
- Hamburg
- Ghent
- Plovdiv
- Euregio

- Cross-border (Enschede, Munster), Antwerp
- **Toulouse Metropole**
- Region Aguitaine & Bordeaux MAHHL region
- Northern Hesse reg.

Many European OEMs leading developments

Passenger UAM Vehicles









Cargo Drones







WINGCOPTER

UAM has the potential to create major benefits for European Citizens and EASA will enable the success of this industry

Focus on the EU or Europe

~90,000

jobs created in the Europe in 2030³

~4.2 bn €

market size in Europe in 2030¹

~31%

of global UAM market to be located in Europe in 20301

1,500 times

less likely to be involved in a fatal accident compared to road transport on a passenger kilometre basis²

2X - 4X

faster travel time by UAM for a city to airport transfer⁴

~73%

faster delivery of organs between city hospitals possible⁴

- 1. Based on McKinsey VTOL market model
- 2. Assuming same safety level as commercial air transport in the EU
- 3. Based on direct, indirect and induced jobs created by CAPEX and OPEX spend of UAM industry in Europe in 2030
- 4. Compared to a car drive on a Thursday at 5pm



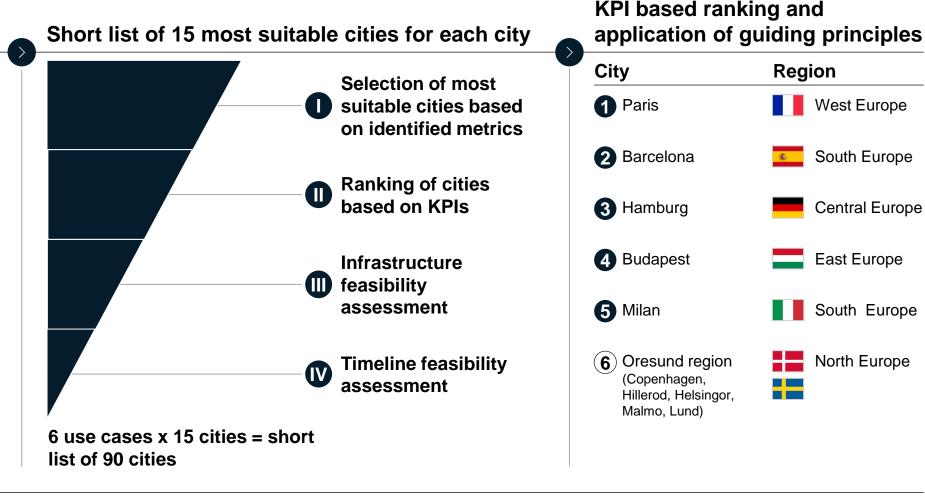
To study the societal acceptance for UAM solutions in Europe six European focus cities/regions were selected

Prioritisation of 6 most relevant use cases

1 Airport shuttle

2 Sightseeing

- 3 Fixed metropolitan network (<120km)
- 4 First aid
- **5** Last mile delivery
- **6** Medical supplies



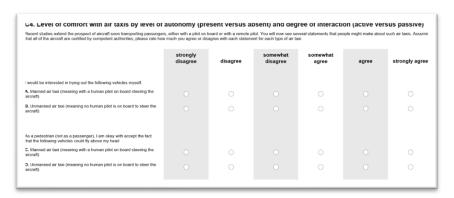
Survey methodology

1. Quantitative survey

3690 usable responses out of 4000 contacted respondents representing the cross-section of the European population

36 questions

30-45 min survey





2. Qualitative survey

in-depth interviews with prioritized stakeholders from local to European level

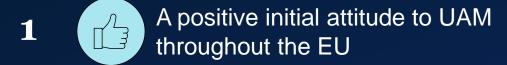
3. Noise perception assessment

Detailed noise perception study with

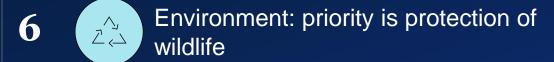
20 European residents



We derived 10 key results from the survey



- Strong support for use cases in the public interest
- Top 3 expected benefits: faster, cleaner, extended connectivity
- Top 3 concerns: safety, environment/ noise and security
- Safety: existing aviation safety levels are the benchmark



- 7 Noise: acceptable at level of familiar city sounds
- Security: need to build confidence and trust in citizens
- Ground infrastructure: must be integrated well
- Regulatory authorities: must work together at all levels

1: A positive initial attitude to UAM throughout the EU

General attitude towards UAM

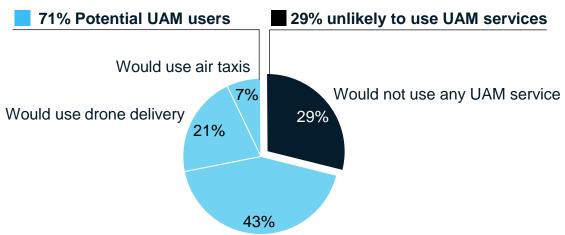


Very negative Rather negative Rather positive Very positive

Vast majority of 83% feel positive (very positive or rather positive) about introduction of UAM overall

Only 17% with negative perception and minority share of 3% are very negative and probably hard to persuade of introduction of UAM

Interest in using UAM services



Would use air taxis and drone delivery

In sum, 71% of total interested in using UAM services (either drones or air taxis or both)

Large supporters group of 43% with interest to try out both use cases

Conversely, 29% of respondents lack willingness to try out at least one UAM service

Homogeneous results across Europe

Only small deviations between regions, i.e. all deviations below 10% from average

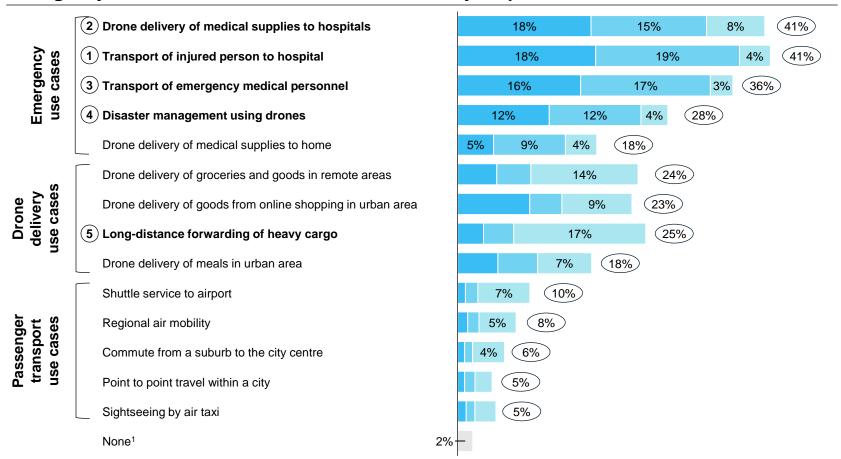
- Southern cities Barcelona and Milan more positive
- Northern regions more reserved

2. Use cases: public interest should come first

Perceived usefulness of UAM use cases



Emergency use cases are considered most useful by respondents

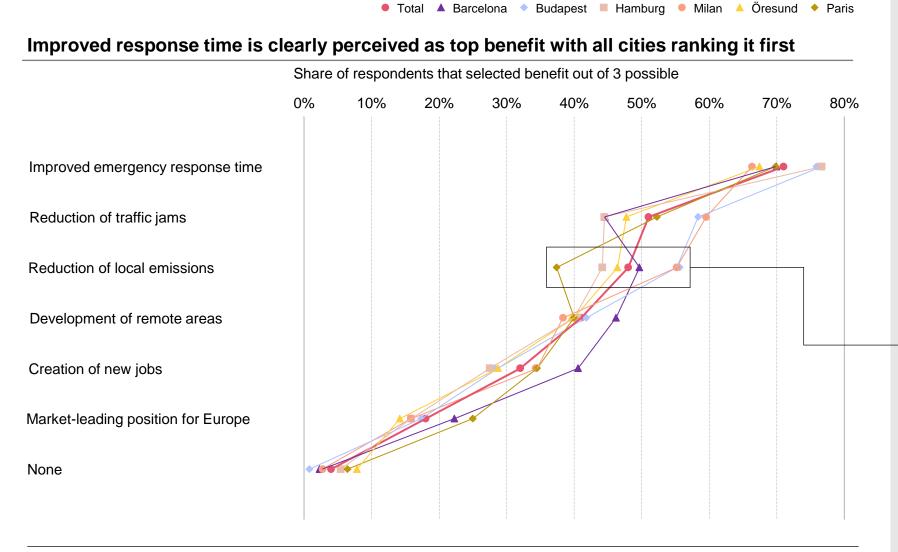


^{1.&}quot;None" stands for respondents who answered questions A2.a to A2.c with "None of these are useful"

In overall ranking (1) emergency use cases are perceived as most useful (most beneficial for society) followed by (2) drone delivery use cases and (3) passenger transport use cases

- In (1), drone delivery of medical supplies and transport of injured persons are leading; only use case that falls back is delivery of medical supplies to home (comparable to other delivery to end consumer use cases)
- Within (2), the top three use cases rank almost the same – drone delivery of meals considered the least useful
- Within category (3) airport shuttle and regional air mobility rank highest

3. Top 3 expected benefits: faster, cleaner, extended connectivity



(absolute %, +/- difference to avg % in total)

Similar perception in all cities as suggested by low spread and steepness of trend curve

Hamburg and Öresund with similar opinions

Reduction of local emissions with highest spread between Paris (37%, -11%) on lower and Budapest (56%, +8%) and Milan (55%, +7%) on upper end

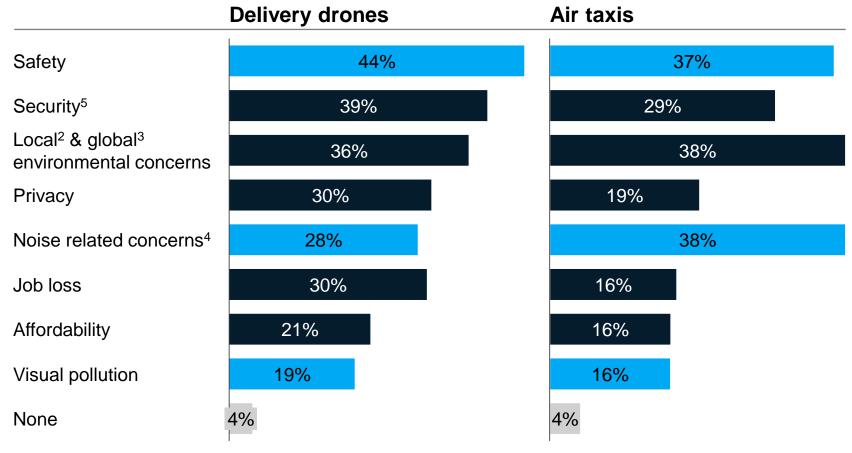
Creation of new jobs more important in Barcelona (41%, +9%)

4. Top 3 concerns: safety, environment/ noise and security

Concerns regarding delivery drones and air taxis

Part of trade-off analysis (conjoint)

Concerns ranked by % of respondents under top 3



^{1.} Incident due to technical or human failure 2. Local environmental impact includes air pollution, negative impact on bird life and insects, decreasing biodiversity

Local and global
environmental concerns
taken together highly
important in both use
cases

Noise related concerns
(simply noise pollution for
delivery drones; noise
related to flying aircraft &
noise related to vertiports for
air taxis) emerge as much
more important with
regard to air taxis

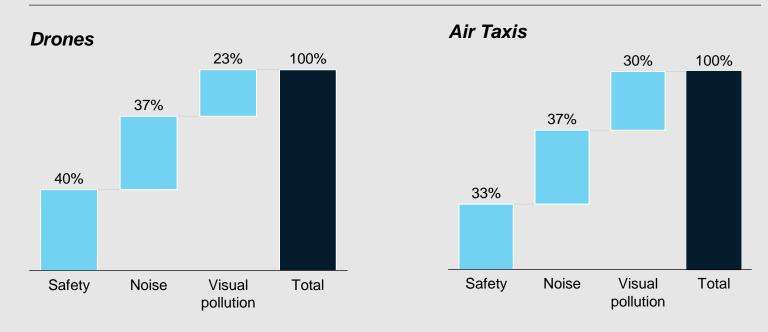
Safety top ranked concern in both use

Security more important in drone delivery than in air taxi use case

^{3.} Global environmental impact covers climate change 4. Covers noise pollution for delivery drones, and noise related to flying aircraft and noise related to vertiports for air taxis 5. Incident due to deliberate harmful action, e.g. by criminal organization or terrorists

5. Safety: existing aviation safety levels are the benchmark

Relative importance between safety, noise and visual pollution



Interviews have shown that importance of safety tends to be under-represented in survey as people 'take it for granted', and are thus less concerned about it - especially for Air Taxis as people associated them with current aviation vehicles

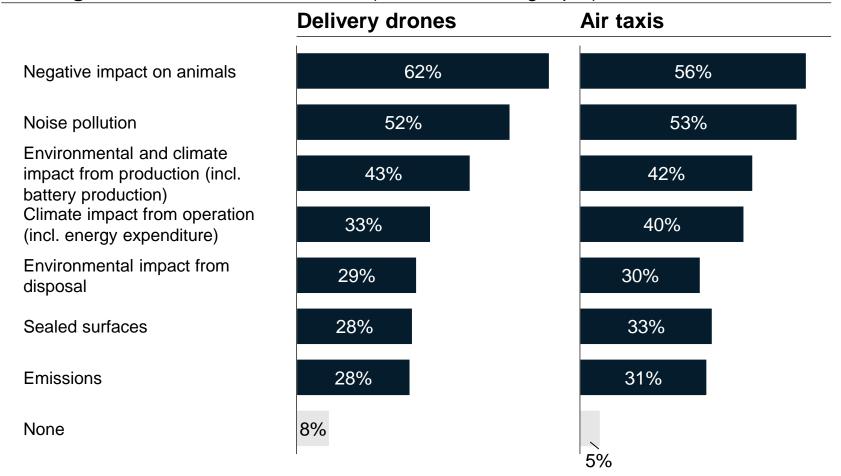
Respondents unanimously agree that no trade-off should be allowed for safety as safety is paramount

6. Environment: priority is protection of wildlife

Environmental concerns

Ranked under top 3

Ranking of environmental concerns (% ranked among top 3)



(absolute %, +/- diff to avg % for delivery drones, absolute %, +/- diff to avg % for air taxis)

In both use cases, top 3 concerns are

- (1) Negative impact on animals (62%, 56%)
- (2) Noise pollution (52%, 53%)
- (3) Environmental & climate impact from production (incl. batteries) (43%, 42%)
- (1) Negative impact on animals even more important for old age group 65-75 (+7%, +5%); quotes in open text field include
- "Technology in the air that disturbs birds and makes noise."
- "The more of them flying around, the more disturbing it becomes... for animals, insects and humans."
- "Leads to reduction of birds in cities"
- (2) Noise pollution less concerning for young age group 18-24 (-8%, -10%)
- (3) Environmental concern from production (incl. batteries) significantly higher than climate impact from operation (33%) in drone delivery use case, but almost equal (40%) in air taxi use case

Especially **young age group more concerned** about environmental impact from production (+1%, +7%), disposal (+1%, +7%) and emissions (+12%, +11%)

7. Noise: acceptable at level of familiar city sounds

Sample size n=20

1. UAM noise is more annoying at same noise level...

| | | How annoying sound was perceived Not at all annoying | | | | | | | | ⊢ Varia | nce • | Average |
|------------------|------------------|---|---|---|---|---|---|---|----------|----------------|--------------------|---------|
| | | | | | | | | | | Ex | Extremely annoying | |
| Sound type | Volume | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Helicopter | 80 dbA | | | | | | | | 1 | | | 1 |
| Aircraft | 80 dbA | | | | | | | | | — | | |
| Motorbike Bus | 80 dbA 80 dbA | | | | | | | | | | | |
| Light Drone | 80 dbA | | | | ' | | | - | • | | _ | |
| Large Drone | 80 dbA | | | | | | | | <u> </u> | | _ | |
| Air Taxi 1 | 80 dbA | | | | | | | | | - | | |
| Air Taxi 2 | 80 dbA | | | | | | | | | • | - | |

2. Annoyance levels significantly decline with noise levels

How annoying sound was perceived Not at all annoying Extremely annoying Sound type Volume 2 3 5 6 10 Air Taxi 2, Position 1 80 dbA Air Taxi 2, Position 2 70 dbA Air Taxi 2, Position 3 60 dBA

It can be seen that **UAM vehicles are** ranked more annoying at the same noise level compared to other sounds that participants were exposed to

There could be three possible interpretations for this:

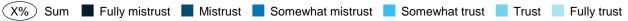
- People perceive familiar sounds as less annoying (this was frequently stated in comments)
- The **noise characteristics** could have an **impact on annoyance**
- The integrated noise level over time could have an impact (i.e. speed of pass over)

When looking at different distances, realized through different noise pressure levels from 80dBA to 60dbA.

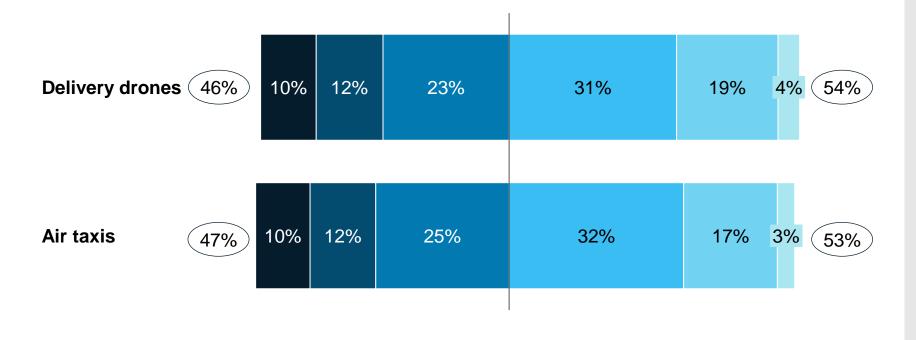
It can be observed that the perceived annoyance from the UAM vehicle at ~65dBA reaches a similar level as a bus at 80dBA

8. Security: need to build confidence and trust in citizens

Trust levels in UAM aircraft systems incl. security and cybersecurity



Security & cybersecurity of UAM vehicles are trusted by only ~53% of respondents



(absolute %, +/- difference to avg % in total)

Only slightly more than half of respondents with trust in UAM aircraft systems

Very similar results for drones and air taxis (~53%)

Trust levels are higher for men than for women and decrease with age

- More trusted by men (~+7%)
- Less trusted by age group 65 75 (~-8%) and women (~-7%)

Defined subgroups against introduction of UAM with very low trust levels

 Delivery drone usage rejecters, air taxi usage rejecters, UAM usage rejecters, digital laggards with -14% to -28% less trust

9. Ground infrastructure: must be integrated well

Interviews have shown that integration into local transport ecosystem is of key importance to citizens

Many are concerned about **space availability** for **vertiports** and integration into **cityscape**

The cultural heritage and cityscape should not be harmed or impacted

Drone delivery

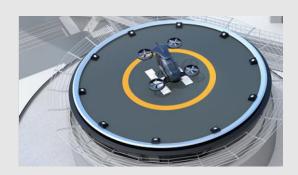
Level of comfort highest for options

- Garden / private area
- Delivery station in neighborhood similar to nowadays delivery locations (mailbox, post office)

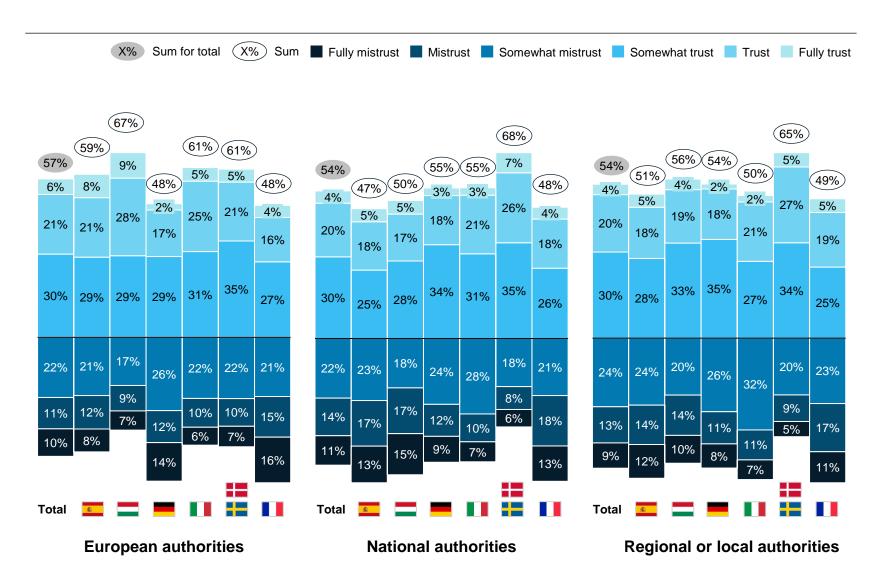


Air Taxis

Related to Vertiports citizens are most concerned about noise (48%) and safety (41%)



10. Regulatory authorities: must work together at all levels



(+/- difference to avg % in total)

Small differentiation in trust levels for European regulation authority between cities

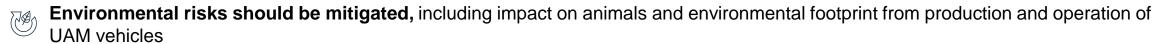
- Higher trust levels: Budapest (+10%)
- Lower trust levels: Hamburg (-9%), Paris (-9%)

Trust levels for national and regional / local authorities almost always with similar results

- Öresund significantly higher for national (+14%) and regional / local authorities (+11%)
- Barcelona lower trust level in national authority (-7%), slightly lower for regional / local authority
- Paris lower trust levels for both national and regional / local authorities (~-5%)

Conclusion





- Noise should be limited to a level equivalent to that of current familiar noises in a city
- Security risks should be prevented, mostly for drones in a first stage
- European, national and local authorities should work together
- Local authorities need detailed information and guidance, as well as involvement in the decision-making
 - Public acceptance should be secured by different levers, e.g. by:
 - ensuring UAM is affordable to all and used in the public interest
 - well **integrated** in the local mobility system
 - supported by timely, sufficient and transparent information to citizens and local stakeholder groups
 - pilot projects demonstrating that UAM is functioning and safe
- Use cases with highest benefit for general public to be introduced first (transport of medical goods with manned eVTOLs (e.g. with a pilot onboard)), use cases by cargo like last mile delivery could follow
- Aviation safety needs to be taken care by competent authorities through appropriate regulations and design assessment of vehicles, systems and infrastructure. The UAM traffic should be safely integrated in the airspace with conventional aircraft.

Thank you for your attention!